

Apprenti(e) - Assistant(e) Commercial(e)

About Albea & the Product line that is recruiting

Albéa is a world leader in beauty, personal care, oral care, pharmaceutical and food packaging. Albéa Gennevilliers is home to our global headquarters.

Scope

Reports directly to the Sales Manager France

Based at Gennevilliers

Main activities

- Create and Manage an active list of prospects
- Generate and Qualify new leads (new brands)
- Prepare new quotes using pricing tools
- Seek out new sales opportunities through a list of customers
- Animate product portfolio (stock items, innovations) to customers and meetings
- Ensure a close follow up with the customer service team on new project launches
- Give support to the sales team by preparing samples, presentation and attending sales meetings
- Build close relationships with the different stakeholders: marketing, customer service team, quality, logistic
- Manage monthly forecast with support of the sales Manager
- Take part of logistic and quality agreement with new customers
- Maintain a good customer relation

Profile (Experience & qualifications)

- Bachelor's Degree or above
- Proficient in Microsoft Excel, Word and PowerPoint.
- Fluent in French & English
- Basic understanding of sales principles and customer service practices
- Good communication and interpersonal skills
- Assertive & customer oriented

FUNCTION

Sales - Marketing

LOCATION

Gennevilliers (92)

APPLICATION EMAIL ADRESS

jobs.gennevilliers@albea-group.com

TYPE OF CONTRACT

Temporary

DESCRIPTION

Responsible to assist the Sales Manager France in all of his missions.