

# Demand Planning Manager

## About Albea & the Product line that is recruiting

Albéa is a world leader in beauty, personal care, oral care, pharmaceutical and food packaging. Albéa Gennevilliers is home to our global headquarters.

## Scope

Product Line Tubes: 18 facilities in 13 countries.

Covers sales portfolio of approx \$600M worldwide working in collaboration with cluster organizations.

Collaborates with sales and supply chain teams worldwide, and other functions as required.

Reports to Tubes Supply Chain Director.

## Main activities

- ? Develop and maintain forecast models for product/customer families (including launch / end of life) using available tools
- ? Maintain and propose adjustments to master data model related to demand (customers, products, ...) in forecast and/or ERP system
- ? Lead dialogue with sales, marketing, finance, NPD, site supply chain, operations and customer to develop a consensus forecast
- ? Manage the monthly forecast review in order to validate forecast and provide management reporting (e.g. variance reports, trends etc.)
- ? Participate to budget and 4 year plan development from demand viewpoint
- ? Lead S&OP reviews for certain key materials and components requiring global coordination. Interface with sales, plants and purchasing teams to ensure alignment.
- ? Monitor forecast accuracy via agreed KPIs (error, bias) and lead improvement program
- ? Responsible for forecast management IT tool evolution in collaboration with IT team and external software vendor: Business Process Owner role.
- ? Leverage business intelligence systems (e.g. PowerBI) in order to interpret and share key findings associated with the forecast and other key enterprise data.

## Accountability including KPIs

- ? Maintain & develop forecast model: Forecast accuracy
- ? Build a shared & validated monthly sales forecast: accurate Sales datas on due date
- ? Ensure that master data structures are consistent and accurate: System data consistent and complete
- ? Develop and maintain training and development program with internal teams relating to the forecast process: % Sales and other key people receiving approved training
- ? Lead S&OP reviews on key materials & components based on validated forecasts: Optimise stocks, avoid shortage

## Profile (Experience & qualifications)

### Experience and education

- Bachelor degree (Supply Chain Management, Business Admin, a plus).
- Knowledge of the S&OP process and the role of demand planning within the process
- Strong data analytics background. Demonstrated proficiency in statistics, forecasting and forecasting methods with an understanding of their financial and operational impacts
- Knowledge of demand management/forecasting tools
- Demand Planning background a plus: ideally at least 3 years experience in CPG or similar industry
- APICS or other forecasting/demand planning certification an advantage.

### Leadership skills

- Developing Teamwork - Getting groups to co-operate better by making use of diversity among the individuals and stimulating open communication and conflict management
- Increasing Professionalism - Monitoring, refining and applying professional knowledge, approach and work standards in order to benefit the organization
- Identifying and Solving Problems - Discovering and defining relevant problems, analyzing underlying causes and options to arrive at the best actionable solutions, as well as effectively implementing them
- Building Trust and Integrity - Acting as a role model in terms of responsible, ethical, respectful, fair, accountable, and trustworthy behavior in accordance with the core values of the organization
- Challenging the Status Quo - Questioning certain established operating ways of the organization in search of better solutions that can significantly improve the development of the organization and its people

## FUNCTION

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Supply chain

## LOCATION

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Gennevilliers (92)

## APPLICATION EMAIL ADRESS

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jobs.gennevilliers@albea-group.com

## TYPE OF CONTRACT

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Permanent

## DESCRIPTION

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Responsible for the coordination and continual improvement of sales forecasting activities and strategic materials management, as an integral part of the S&OP process. Leads deployment of related reporting processes (PowerBI).